



**C.I. GROUP  
PUBLIC COMPANY LIMITED  
บริษัท ซี.ไอ. กรุ๊ป จำกัด (มหาชน)**

สำนักงานใหญ่  
1/1 น.7 ถนนสุขุมวิท แขวงคลองตัน  
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789/75 น.1 ถนนอุตสาหกรรมปทุมธานี  
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August 16, 2021

Subject: Profit and loss reporting for the first half of 2021 and explanation of more than 20 percent fluctuation in profit and loss compared to that of last year

Dear Directors and Managers  
The Stock Exchange of Thailand,

C.I. Group Public Company Limited (“the company”) hereby reports financial performance for the first quarter ended June 30, 2021 as follows;

Revenue

The company recorded total revenue of 578.53 million Baht for the first half of 2021, increased by 87.04 million Baht or 17.71% from the same period last year. The increase is mainly from the increase in international sales and projects. The revenue in domestic services is 85.22 million Baht, increasing from the same period last year by 11.95 million bath or 16.31% (the revenue last year was 73.27 million baht).

The company also has 249.84 million Baht from international sales increasing by 75.15 million Baht from last year or 43.02% (the revenue from international sales in the first half of 2020 was 174.69 million Baht). However, the revenue from domestic sales is 227.96 million Baht also decreased by 1.78 million Baht or 0.77% from last year (domestic sales in first half of 2020 was 229.74 million Baht). The revenue generated from hotel business is 5.01 million baht which has dropped by 5.13 million Baht or 50.59% from the COVID-19 situation (the revenue was 10.14 million Baht for the same period last year).

Cost of Goods Sold/service and Gross Profit Margin

The company recorded cost of goods sold of 399.14 million Baht for the first half of 2021 increasing by 63.56 million Baht or 18.94% from last year whereas cost of service in this period was equal to 90.57 million Baht decreasing by 44.38 million Baht or 32.89% from last year from improvements in management of the cost of services.

In the first half of 2021, the company has the gross profit margin of 14.51 %, increasing from the same period last year which has the margin of 3.55%. In that, 16.46% was contributed by sales (the margin of the period last year was 17.02%) and the gross profit margin from services is 4.67% which has increased from the same period last year by 61.81%. The reason for the increase in gross profit margin was from the lower realized loss of construction projects.

Selling and Administration Expenses

For the first half of 2021, the company recorded selling and administration expenses of 116.76 million Baht which increased from the same quarter last year by 44.32 million Baht or 61.19%. The most significant reasons for this are 1) slight increase in administration expenses due to organizational restructuring 2) In 2020, the company has recorded reversal of loss from impaired investments of 15.93 million baht 3) higher provision of allowance for doubtful accounts of 9.91 million Baht.



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Financing costs

The company's financial costs for the first half of 2021 totaled 12.62 million Baht which has increased by 2.85million Baht or 29.12% from the same period of the last year. This was mainly following the rise in short-term borrowing cost from bank.

Net profit (loss)

The company incurred net loss of 40.42 million Baht for first half of year 2021, decreased by 34.33 million Baht from the same period last year which showed net loss of 74.75 million Baht. The reason contributed mainly for the decrease in loss was the higher sales revenue as mentioned above.

Best regards,

Warawut Arunotai  
Managing Director